BEFORE THE TENNESSEE STATE BOARD OF EQUALIZATION

IN RE:	CI Partners, LLC	
	Map 082-02-0, Parcels 77.00, 78.00 & 79.00) Davidson County
	Map 082-06-0, Parcel 83.00)
	Industrial Property	j
	Tax Years 2005 and 2006	j

INITIAL DECISION AND ORDER

Statement of the Case

The subject property is presently valued at \$13,105,500 as follows:

Parcel	Land Value	Improvement Value	Total Value	Assessment
77.00	\$ 675,000	\$2,488,200	\$3,163,200	\$1,265,280
78.00	\$ 828,000	\$3,240,900	\$4,068,900	\$1,627,560
79.00	\$1,092,300	\$3,658,800	\$4,751,100	\$1,900,440
83.00	\$ 390,700	\$ 731,600	\$1,122,366	\$ 448,920

An appeal has been filed on behalf of the property owner with the State Board of Equalization. The undersigned administrative judge conducted a hearing in this matter on January 25, 2007 in Nashville, Tennessee. The taxpayer was represented by registered agent L. Stephen Nelson. The assessor of property was represented by staff appraiser Kenny Vinson.

FINDINGS OF FACT AND CONCLUSIONS OF LAW

Subject property consists of a 33.41 acre site improved with a total of 569,568 square feet of leaseable warehouse space located at 815 Cowan Street in Nashville, Tennessee.

Subject property is commonly referred to as the "Cowan Industrial Park."

The taxpayer contended that subject property should be valued at \$12,081,578. In support of this position, the income approach was introduced into evidence.

The assessor contended that subject property should be valued at \$13,105,500. In support of this position, the income approach was introduced into evidence. The assessor maintained that the income approach supports the current appraisal of subject property which was originally derived from the cost approach.

The basis of valuation as stated in Tennessee Code Annotated Section 67-5-601(a) is that "[t]he value of all property shall be ascertained from the evidence of its sound, intrinsic and immediate value, for purposes of sale between a willing seller and a willing buyer without consideration of speculative values . . ."

General appraisal principles require that the market, cost and income approaches to value be used whenever possible. Appraisal Institute, *The Appraisal of Real Estate* at 50 and 62. (12th ed. 2001). However, certain approaches to value may be more meaningful than others with respect to a specific type of property and such is noted in the correlation of

value indicators to determine the final value estimate. The value indicators must be judged in three categories: (1) the amount and reliability of the data collected in each approach; (2) the inherent strengths and weaknesses of each approach; and (3) the relevance of each approach to the subject of the appraisal. *Id.* at 597-603.

The value to be determined in the present case is market value. A generally accepted definition of market value for ad valorem tax purposes is that it is the most probable price expressed in terms of money that a property would bring if exposed for sale in the open market in an arm's length transaction between a willing seller and a willing buyer, both of whom are knowledgeable concerning all the uses to which it is adapted and for which it is capable of being used. *Id.* at 21-22.

In view of the definition of market value, the income-producing nature of the subject property and the age of subject property, generally accepted appraising principles would indicate that the market and income approaches have greater relevance and should normally be given greater weight than the cost approach in the correlation of value indicators.

After having reviewed all the evidence in the case, the administrative judge finds that the subject property should remain valued at \$13,105,500 as contended by the assessor of property.

Since the taxpayer is appealing from the determination of the Davidson County Board of Equalization, the burden of proof is on the taxpayer. See State Board of Equalization Rule 0600-1-.11(1) and *Big Fork Mining Company v. Tennessee Water Quality Control Board*, 620 S.W.2d 515 (Tenn. App. 1981).

Respectfully, the administrative judge finds that the taxpayer introduced insufficient evidence to substantiate its assumed loaded capitalization rate of 12.88%. The administrative judge finds that the evidence supports a maximum rate of 11.75%. This results in an indicated value of \$13,239,353 utilizing the taxpayer's \$1,555,624 estimate of net operating income.¹

ORDER

It is therefore ORDERED that the following value and assessment be adopted for tax years 2005 and 2006:

Parcel	Land Value	Improvement Value	Total Value	Assessment
77.00	\$ 675,000	\$2,488,200	\$3,163,200	\$1,265,280
78.00	\$ 828,000	\$3,240,900	\$4,068,900	\$1,627,560
79.00	\$1,092,300	\$3,658,800	\$4,751,100	\$1,900,440
83.00	\$ 390,700	\$ 731,600	\$1,122,366	\$ 448,920

¹ The other primary difference between the parties' income approaches involved their estimates of expenses. The administrative judge finds it unnecessary to resolve this issue.

Pursuant to the Uniform Administrative Procedures Act, Tenn. Code Ann. §§ 4-5-301—325, Tenn. Code Ann. § 67-5-1501, and the Rules of Contested Case Procedure of the State Board of Equalization, the parties are advised of the following remedies:

- 1. A party may appeal this decision and order to the Assessment Appeals Commission pursuant to Tenn. Code Ann. § 67-5-1501 and Rule 0600-1-.12 of the Contested Case Procedures of the State Board of Equalization. Tennessee Code Annotated § 67-5-1501(c) provides that an appeal "must be filed within thirty (30) days from the date the initial decision is sent." Rule 0600-1-.12 of the Contested Case Procedures of the State Board of Equalization provides that the appeal be filed with the Executive Secretary of the State Board and that the appeal "identify the allegedly erroneous finding(s) of fact and/or conclusion(s) of law in the initial order"; or
- 2. A party may petition for reconsideration of this decision and order pursuant to Tenn. Code Ann. § 4-5-317 within fifteen (15) days of the entry of the order. The petition for reconsideration must state the specific grounds upon which relief is requested. The filing of a petition for reconsideration is not a prerequisite for seeking administrative or judicial review; or
- 3. A party may petition for a stay of effectiveness of this decision and order pursuant to Tenn. Code Ann. § 4-5-316 within seven (7) days of the entry of the order.

This order does not become final until an official certificate is issued by the Assessment Appeals Commission. Official certificates are normally issued seventy-five (75) days after the entry of the initial decision and order if no party has appealed.

ENTERED this 14th day of February, 2007.

MARK J. MINSKY

ADMINISTRATIVE JUDGE

TENNESSEE DEPARTMENT OF STATE

ADMINISTRATIVE PROCEDURES DIVISION

c: Mr. L. Stephen Nelson Jo Ann North, Assessor of Property